



**Ontario Renewable Energy Trade Mission to the
4th International Conference on Renewable Energy Investment and CDM
September 6 – 10, 2009
Santiago, Chile**

The Ontario Ministry of Economic Development and Trade and Ottawa Global Marketing – a Division of OCRI invite you to join a trade mission to attend the 4th International Conference on Renewable Energy Investment and CDM in Santiago, Chile. In addition to attending the Conference itself, each participating company will have an individualized program of one-on-one meetings set up for them with key decision makers/potential customers/representatives in the market. The website for the 2009 Conference is: www.investchile.cl/energyconference

More than 180 companies from Canada, U.S. and Europe attended the 2008 Renewable Energy Conference in Chile. If synergies are identified with delegates to the conference from other countries we will also make every effort to include meetings with these delegates in the individual business programs.

Chile is ranked the No. 1 Latin American country in which to do business and the 6th largest supplier of CDM projects worldwide. Current investments in the energy sector amount to US\$2.8 billion in projects at different stages of development.

Chile's Renewable Energy sector is expected to expand significantly over the coming years. The Renewable Energy law passed in 2008 establishes that at least 5% of all electricity must come from renewable energy sources by 2010. This percentage must increase by 0.5% per year to reach an overall goal of 10% in 2024. This new framework and higher energy prices has led Chile to develop new incentives to promote investment in the sector.

Business Opportunities

Sectors currently identified by Chile for investment/development:

1. small hydro - up to 20mw
2. wind
3. biomass
4. geothermal (initial stages)
5. solar (first bid issued in 2009)

Mission Program

The Conference will take place on Sept. 7 and 8, with both these mornings taken up with plenary sessions and workshops. Individual meeting programs will be set up for the afternoons of Sept 7 and 8, with full day programs Sept. 9 and 10. We guarantee a minimum of 5 meetings/company during this period.



On Wednesday **Sept. 9th Ontario/Canada will host an Ontario Capabilities Networking Breakfast** with pre-qualified key contacts in this industry. Each of the Ontario participants will be allotted 10 minutes to present their products/services to the audience in a format that will allow for further networking.

The Ontario Ministry of Economic Development and Trade has a locally based business development representative in Santiago, Chile. This firm has extensive knowledge of the renewable energy sector and the key contacts in their market. All business programs will be developed by this in-market representative.

Proposed Schedule

Saturday, Sept. 5 th :	Fly to Santiago, Chile
Sunday, Sept. 6 th :	A.M.,- Arrive and transfer to hotel P.M. - Market Briefing on Chile
Monday, Sept. 7 th	A.M. – Conference P.M. – Meetings
Tuesday, Sept. 8 th :	A.M. – Conference P.M. – Meetings
Wednesday, Sept. 9 th :	A.M. – Networking Breakfast P.M. – Meetings
Thursday, Sept. 10 th :	All day – Meetings
Return to Canada – date optional	

Mission Participation Costs

There is no cost to participate in this mission to the 4th Renewable Energy Conference in Santiago, Chile.

You will be responsible for the costs of your airfare to Chile, your meals, taxis to meetings as required and incidentals.

Hotel accommodations in Santiago will be paid for by our Chilean partner.

Inclusions:

- an individualized program of meetings
- the cost of an interpreter to accompany you to these meetings
- market briefing on Doing Business in Chile
- Ontario Capabilities Networking Breakfast.



Possible Funding

Export Market Access (EMA) is designed to assist small to medium size organizations (SMEs) to access and expand their growth in new foreign markets that are beyond the U.S. If your company has 5 or more employees and annual sales of \$500,000 or more, you may qualify for a grant covering up to 50% of eligible costs incurred to develop export sales. To find out if your company qualifies, please visit: www.exportaccess.ca.

Deadline to Register July 17, 2009

TO REGISTER:

- Complete and submit the attached registration form. Early registration will ensure that your company is included in all official programs.

For further information please contact:

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Application Form

Company name			
Address			
Years in business		No. of employees	
Web site			

Is the company headquartered in Ontario?	Yes _____	No _____
Does the company have production in Ontario?	Yes _____	No _____

Name of the participant(s) in the mission			
Title(s)			
Phone		E-mail	

Company Description (50 words) _____

Strengths: _____

Main customers: _____

Main competitors: _____

Exporting to (list countries): _____

Name (please print)

Signature

Date



Please e-mail or fax this completed form to:

**Maureen Angus
International Trade Branch
Ontario Ministry of Economic Development and Trade
6th Fl., Hearst Block, 900 Bay Street
900 Bay Street
Toronto, ON M7A 2E1**

Fax # - 416-325-2766

For further information, please contact: Maureen Angus, T. 416-325-9821